

# ALEXANDER POUNDS

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## Professional Experience:

*SP Plus*– Washington, DC

### **Facility Manager**

10/15 – Present

- Maximized profitability through accurate budgeting, facility marketing, and P&L reviews for Class A commercial buildings closest to the United States Capitol including the second best garage in the United States ranked by the Accredited Parking Organization (APO)
- Effectively collaborates with a variety of property management companies and third party aggregators to identify opportunities for increased revenue and optimized garage occupancy, which resulted in a promotion within the first six months

*Zipcar/Avis Budget Group*

### **Fleet Coordinator** – New York, NY

8/13 – 7/15

- Promoted to Zipcar's largest market, and responsible for the lower Manhattan zone, a fleet of over 800 vehicles during peak season
- Oversaw a team of eight associates addressing over 100 daily issues
- Implemented use of tablets to drop service hours of over 4% average year-over-year
- Selected and organized vendors to operate within annual regional budget of \$6M
- Worked with corporate security teams and law enforcement to deter fraud and theft
- Served as on-call personnel for troubleshooting of emergency issues

### **Brand Ambassador & Fleet Associate** – Atlanta, GA

1/12 – 8/13

- Maximized revenue by minimizing fleet service times to ensure availability for car share members
- Oversaw marketing event calendar and served as point of contact for logistics
- Developed business accounts through presentations and event sponsorship
- Upheld the company's best Net Promoter Score rating during tenure in market

*LAZ Parking* – The St. Regis Atlanta - Atlanta, GA

1/12 – 10/12

### **Valet & Guest Relations**

- Executed parking operations for a 151-room luxury hotel, including logistics for special events and ensuring positive guest relations

*WQXI Sports Radio 790 The Zone* - Atlanta, GA

7/10 – 2/11

### **Marketing Intern**

- Launched new promotions at sporting events targeted at various demographics
- Organized logistics and produced station events and remote broadcasts

*Professional Counseling Center of Atlanta* - Atlanta, GA

5/10 – 1/11

### **Director's Intern & Program Technician**

- Statistical and qualitative analysis by monitoring documentation for over 100 clients

*Disciples Home Mission* - Gulfport, MS

5/08 – 8/08

### **Construction Management Intern**

- Guided groups of 20+ intergenerational volunteers for Hurricane Katrina relief efforts in the coastal regions of Mississippi and Louisiana
- Administered procurement of materials within budget for a variety of projects in partnership with the Red Cross and Habitat for Humanity

## Education:

*Eureka College*, Eureka, IL

Class of 2010

Bachelor of Science Major: Business Administration

Minor: Communications

## Achievements:

- Appalachian Trail Thru-Hiker, Georgia to Maine

2011