

ALEXANDER POUNDS

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DESMAN– Washington, DC

Parking Consultant- Planner/Analyst

8/18 – 9/2020

- Served as Practice Builder of transportation studies and consulting engagements for the Mid-Atlantic region working with a wide variety of public and private clients to address parking, transportation, and mobility challenges
- Work included Supply/Demand Analysis, Shared Parking Analysis, Financial Analysis, Operations/Management Analysis, Due Diligence Studies, Auditing, Parking Access and Revenue Control Systems and Specification/Bid Process

Atlantic Parking– Washington, DC

Parking Administrator

9/17 – 8/18

- Served as point of parking operations team, comprised of six managers with direct responsibilities including client reporting, operations strategies, quality control, auditing, budgeting, and accounts payable
- Lead response to RFP process and identified new business opportunities
- Implemented process improvements for procurement to simplify expense categorization

SP Plus– Washington, DC

Facility Manager

10/15 – 9/17

- Maximized profitability through accurate budgeting, staffing, facility marketing, and P&L reviews for Class A commercial buildings closest to the United States Capitol
- Effectively collaborated with a variety of property management companies and third-party aggregators to identify opportunities for increased revenue and optimized garage occupancy

Zipcar/Avis Budget Group

Fleet Coordinator – New York, NY

8/13 – 7/15

- Promoted to Zipcar's largest market, and responsible for the lower Manhattan zone, a fleet of over 800 vehicles during peak season
- Oversaw a team of eight associates to address over 100 daily issues including scheduled maintenance and special projects
- Implemented use of tablets to drop service hours of over 4% average year-over-year
- Selected and organized vendors to operate within annual regional budget of \$6M

Brand Ambassador & Fleet Associate – Atlanta, GA

1/12 – 8/13

- Maximized revenue by minimizing service times to ensure availability for car share members
- Oversaw marketing event calendar and served as point of contact for market-wide logistics
- Upheld the company's best Net Promoter Score rating during tenure in market

LAZ Parking – The St. Regis - Atlanta, GA

1/12 – 10/12

Valet & Guest Relations

- Executed parking operations for a 151-room luxury hotel, including logistics for special events and ensuring positive guest relations

WQXI Sports Radio 790 The Zone - Atlanta, GA

7/10 – 2/11

Marketing Intern

- Launched new promotions at various sporting events targeted at specific demographics

Disciples Home Mission - Gulfport, MS

5/08 – 8/08

Construction Management Intern

- Administered procurement of materials within budget for a variety of projects in partnership with the Red Cross and Habitat for Humanity

Education:

Eureka College, Eureka, IL

2010

Bachelor of Science Major: Business Administration/Communications

Achievements:

Appalachian Trail Thru-Hiker, Georgia Maine

2011